

Agenda

Event base section

9:00 Registration and welcome coffee

9:30 The inauguration of the conference

Speakers

Anna Korólczyk- Lewandowska Deputy editor, Eurobuild

09:35 Opening presentation (Presentation)

Speakers

Andrzej Falkowski Professor of Psychology and Marketing, and the Head of the Department of Business Psychology at SWPS

10:00 The power of towers - the investment market (Discussion)

Have offices permanently returned to the investment premier league? How does Poland compare in this respect against other CEE countries? To what extent could the war in Ukraine blunt investors' appetites? Or does the record-breaking transaction for the acquisition of the Warsaw Hub herald the onset of a new golden age for offices?

Speakers

Krzysztof Cipiur Managing Partner, Head of Capital Markets, Knight Frank (**moderator**)

Dorota Latkowska- Diniejko Vice President of the Management Board, REINO Partners President of the Management Board, REINO IO Logistics

Dieter V. Knittel Head of CEE Real Estate Finance International, Pbb Deutsche Pfandbriefbank

Bartłomiej Kordeczka Partner, Deputy Head of Real Estate in Poland/ Dentons

Piotr Zamkotowicz Co-Founder and Partner, Augusta Cracovia - representing ISOC Group

Rafał Gierczak Head of Asset Management, Ghelamco

10:40 Closing the gap - the leasing market (Discussion)

Are tenants returning to offices? Or is a supply gap already visible? What kinds of office space can be leased immediately, and which are set remain empty? Are there formats and locations that are sure to win out? Are companies set to abandon glass towers for good in favour of the increasing comfort and convenience of offices in logistics complexes?

Speakers

Mikołaj Sznajder Dyrektor działu powierzchni biurowych, CBRE (**moderator**)

Sylwia Piechnik Head of Office Leasing, EPP

Antonio Pomes Head of Asset Management, Golden Star Estate

Sebastian Suchodolski Head of Leasing, Cavatina Holding

Kamil Krępa Leasing and Asset Director, TDJ Estate

Rafał Latoszek Managing Director of the Leasing and Property Management Area, PHN

11:20

Green and even greener - ESG (Discussion)

Are ESG concepts set to permanently transform the way that the biggest players on the office market operate? Which aspects pose the greatest challenge for large organisations? Does embracing ESG naturally lead to the success of projects? Can the arrangement of office space also be carried out in the spirit of ESG without having to pay over the odds?

Speakers

Andrzej Gutowski Director, ESG Leader, Strategic Advisory, Colliers (**moderator**)

Ewelina Grodzicka ESG and Sustainability Expert, HB Reavis

Dariusz Malinowski Landscape & Urban Designer, MBA/ MalinowskiDesing

Hajo Engelke Managing Director, Westbridge Advisory International AG

Wesley Thomson Director of ESG, UK & Europe, Avison Young

12:00

Coffee break

12:20

The Polish office market in troubled and uncertain times - what does the future hold? (Presentation)

Presentation and Q&A session

Speakers

Mateusz Polkowski Senior Director, Head of Research & Consultancy Poland & CEE, JLL

12:50

Shared economies - coworking and flex space (Discussion)

Has the flood of new flexible space already shaken up the supply and demand graphs? How are flexes faring in the new reality? How has the layout and organisation of flexible space changed in the wake of the pandemic? And how are flex operators attracting new tenants?

Speakers

Jarosław Pilch Head of Tenant Representation, Savills, Head of Workthere.pl (**moderator**)

Hubert Abt CEO, New Work

Robert Chmielewski CEO, ShareSpace

Michał Kwinta City Lead Poland, Mindspace

Jacek Bednorz Head of Leasing & Customer Care, Business Link

13:30

High-rise expectations - the development market

What kind of office projects are being developed at the moment and where are they being located? Is the pandemic still having an impact on the investment process - and is the war in Ukraine also leaving its mark on the market? Is there anything else left to be built in Warsaw? Is there any room left for more city-forming projects? Which regional markets are the hottest?

Speakers

Anna Górska - Kwiatkowska Partner, Head of Leasing Services Office Department, Cushman&Wakefield (**moderator**)

Dominik Rafałko Partner, CMS

Mateusz Strzelecki Partner, Head of Tenant Representation, Walter Herz

Marta Zawadzka Leasing Director, Yareal

Paul Kuśmierz CEO, Master Management

14:10

Lunch

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